



RENWORKS

STRENGTHEN YOUR SUPPLY

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25+

years' experience

Better supplier choices

Stronger capability

Fewer Surprises

Automotive • Aerospace • Defence

The challenges you face



Supply chains problems rarely arrive without warning

They build from gaps no one caught early enough

Sourcing

Committed to the wrong supplier

- Evaluations were remote or paper based
- Engineering requirements arrived late
- Capability gaps only emerged after contracts were signed

Quality

The same problems keep reoccurring

- Actions which are tracked but never enforced
- Root causes are never fixed properly
- Firefighting absorbs the team
- Customer confidence erodes

New Product Launch

Risks found too late to fix

- Supply readiness was assumed, not verified
- APQP treated as paperwork
- Launch costs escalate
- Delivery commitments are missed

Frustration – same situation, different day. Why do we always source the wrong suppliers?



Three services. One expert. No politics.

Renworks brings commercial, technical, and quality expertise through one independent consultant direct to wherever your problem is

01 Sourcing Evaluation & Selection

Make sourcing decisions you can stand behind - before you're locked in

- Structured, cross-functional, onsite capability assessment
- Risk identification before commitment - not after
- Recommendations based on evidence, not assumptions
- Covers all commodities: mechanical, electrical, electronics, software

02 Quality Improvement Programme (QIP)

Move from reactive fire-fighting to lasting capability uplift

- Data-driven root cause analysis - not symptom correction
- Disciplined follow-through: actions with owners, dates, and verified closure
- VDA 6.3, APQP, PPAP, 8D, FMEA - applied pragmatically
- Structured audit reports and evidence trail for internal reporting

03 New Product Launch and Capacity Uplift

Identify and resolve supply chain risk before it becomes a launch failure

- APQP-aligned governance scaled to your organisation
- Early supplier readiness checks and deep-dive process audits
- Cross-functional NPI experience from prototype through to volume
- Proven on programmes from 2M units/year to low-volume precision builds

What Makes Renworks Different



The expertise most businesses can't justify hiring full-time

1 Commercial, technical & quality - in one person

Most businesses have one or two of these perspectives internally. Renworks brings all three. No handoffs, no gaps, no filtered information

2 Truly independent

No agency, no volume targets, no politics. An honest picture of where your supply chain risk actually sits - and honest picture and solutions to address them

3 Goes to the source

Including internationally. If the problem is at a supplier in China, Eastern Europe, or India, that's where the work gets done. Not managed from a desk

4 Big-business rigour, SME pragmatism

The tools and standards of global automotive: APQP, VDA 6.3, PPAP, Auto SPICE - adapted to the reality of how growing businesses actually operate

Proof of Concept



Seven years as an embedded independent expert at Changan UK

- Onsite supplier assessments in China - 4-5 visits per year, multi-tier supply base
- 1,311 issues identified and documented across suppliers assessed
- Coached Chinese engineers onsite - building capability, not just reporting findings
- Advised senior management on preferred suppliers by commodity
- Audited Continental software quality - trained in AutoSPICE in Germany specifically to do so
- Awarded Sino-British Ambassador 2016 & 2017

Proven Results

Real outcomes. Named programmes. Measurable impact.



240 → <1

PPM across 160 global suppliers (TRW)

20K → <2K

PPM within 12 months (Stoneridge)

£270K+

Recovered via cost-of-quality and chargeback initiatives

€546K

Annual saving from single resourcing initiative (TRW)

Supplier Quality Manager - Global Electronics

Managed 160 global suppliers across Europe, Asia, and South America. Reduced external PPM from 240 to <1 by deploying Zero Defect methodology and structured supplier development. Recovered £180K via cost-of-quality initiatives. Handled up to 50 supplier 8Ds per month.

Quality & Manufacturing Manager - Driveline

Delivered sustained quality programme bridging UK prototype engineering and Chinese high-volume manufacturing. 1,311 issues identified across multi-tier supply base. Coached Chinese engineers onsite. Audited Continental software quality. Awarded Sino-British Ambassador twice.

NPI Manager - European Steering

Led global sourcing and launch of steering motor programmes for Fiat, VW, GM, and Renault at 2M units/year. Executed dual-sourcing and localisation strategies. Conducted supplier audits across India. Delivered €546K annual saving through a single resourcing initiative.

Supplier Quality Assurance Engineer

Built SQA function from scratch. Reduced supplier PPM from 20,000 to <2,000 within 12 months. Recovered £90K through supplier chargebacks and non-conformance control.

Who Renworks Works For



The right fit for Renworks is a business with real supply chain complexity and the ambition to address it properly

Head of Quality / Quality Director

"You know exactly what the problem is. You just need someone to go and fix it - and give you the evidence to make sure it stays fixed."

- Speaks your language: VDA 6.3, APQP, PPAP, 8D, FMEA
- Structured outputs with evidence trail for internal reporting
- Goes onsite - real issues only show up on the shop floor

Head of Operations / Operations Director

"Your operation is only as reliable as your weakest supplier. Let's find them, fix them, and make sure they stay fixed."

- Cross-functional breadth - sees the whole picture, not one function's view
- Deployed quickly, works independently - no lengthy onboarding
- Clear reporting suitable for board or senior team review

MD / CEO (SME or Scale-up)

"You're building something. Don't let your suppliers be the thing that slows you"

- Cross-functional expertise most growing businesses can't justify full-time
- Getting sourcing right upfront costs a fraction of fixing it later
- Honest advice - no agency, no volume targets, no upselling

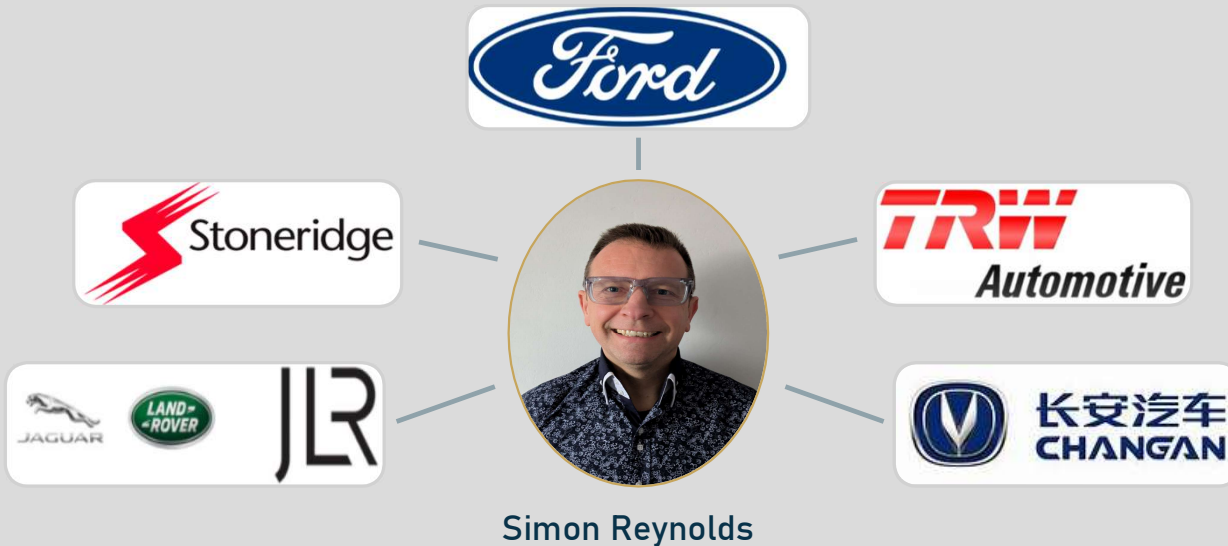
UK & International | Scaling businesses, international programmes, new product launches

About Simon Reynolds

25+ years. Every relevant role. One independent consultant.

Most consultants come from one discipline – manufacturing, quality, or procurement. Simon has done all of them, across some of the most demanding programmes in the global automotive industry.

That breadth is what Renworks delivers.



CREDENTIALS

- BEng Manufacturing Engineering (Birmingham University)
- Six Sigma Green Belt
- IATF 16949 · ISO 9001 · AS9100
- VDA 6.3 Auditor
- Auto SPICE (trained in Germany)
- APQP · PPAP · FMEA · 8D · DOE · SPC
- Sino-British Ambassador 2016 & 2017 (Changan)

Motorcyclist · Endurance cycling · Running
Outdoor adventure · International travel

Sounds familiar? I'd love to hear from you.

If supply chain risk is something you're navigating - whether you're evaluating supplies, dealing with reoccurring quality issues, or preparing for a complex product launch -

Renworks can help you put the right structures in place

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